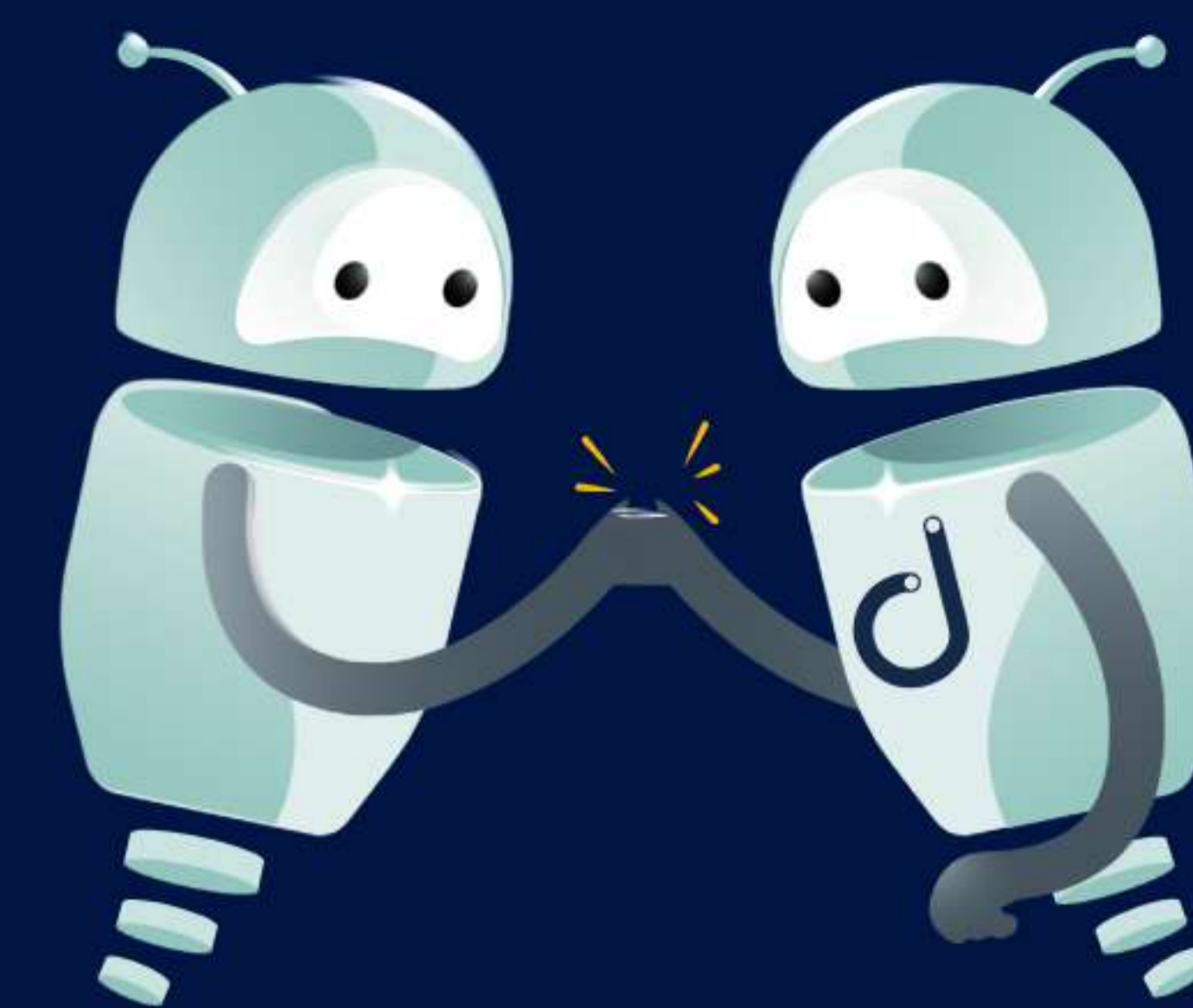


Channel Partner Program: Empowering Partners with Unparalleled Benefits



Welcome to our Domotz Channel Partner Program. Designed exclusively for Managed Service Providers (MSPs) and Value Added Resellers (VARs), this program aims to foster deeper collaboration and mutual growth.

Here's why it makes sense for you to be a part of this journey



Benefits of the Channel Partner Program

- **Discounted Pricing:** Maximize your margins by accessing Glasswire for Business and Domotz at highly competitive rates
- **Growth opportunities:** Unleash the full potential of your business and seize new opportunities by adopting a highly flexible and adaptable business model
- **Priority Support:** Gain access to a support team ready to assist with your queries and provide technical assistance
- **Resources and Training:** Access a wealth of resources, training materials, and marketing collateral to help you effectively market and sell our products
- **Regular Updates:** Stay informed about program updates, new features, and promotions through newsletters and partner communications



Criteria for Applying and Ongoing Review

These are the criteria we consider for your initial application and will periodically review to ensure that each user can continue to be a Channel Partner for Domotz:

- **Business Information:** Applicants must provide accurate company information, including Company Name, EIN/VAT number, and information about your industry
- **Demonstrated Reselling Potential:** Applications should demonstrate the ability to resell Domotz and Glasswire for Business effectively
- **Growth Potential:** The opportunity size, including estimated customers and endpoints to manage, should indicate the potential for significant growth and profitability
- **Use Case:** Clear information about the intended use case for Domotz and Glasswire for Business is required
- **Company Revenue and Size:** Provide details about your company's revenue and the number of employees



Rules of the Partner Program

- **Commitment Levels:** To maintain the integrity of the program and its exclusive benefits, partners must commit to a minimum purchase volume annually
- **Feedback Loop:** To continually refine and enhance our software, MSPs must provide regular feedback, especially when using beta features
- **Ethical Standards:** Partners must maintain high ethical standards, ensuring no misuse of the software or misrepresentation of its capabilities

